# GUIDE

An agency group that brings together experts from strategy, creation, tech & marketing.



**MYTY** 

## Since our launch in 2020, we have grown into a group of 13 agencies, in 21 locations and 770+ experts.

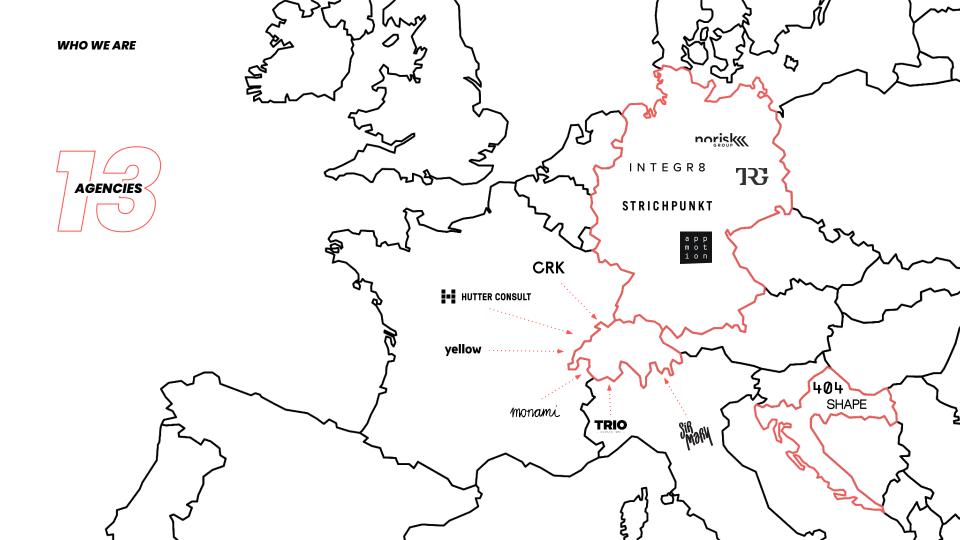


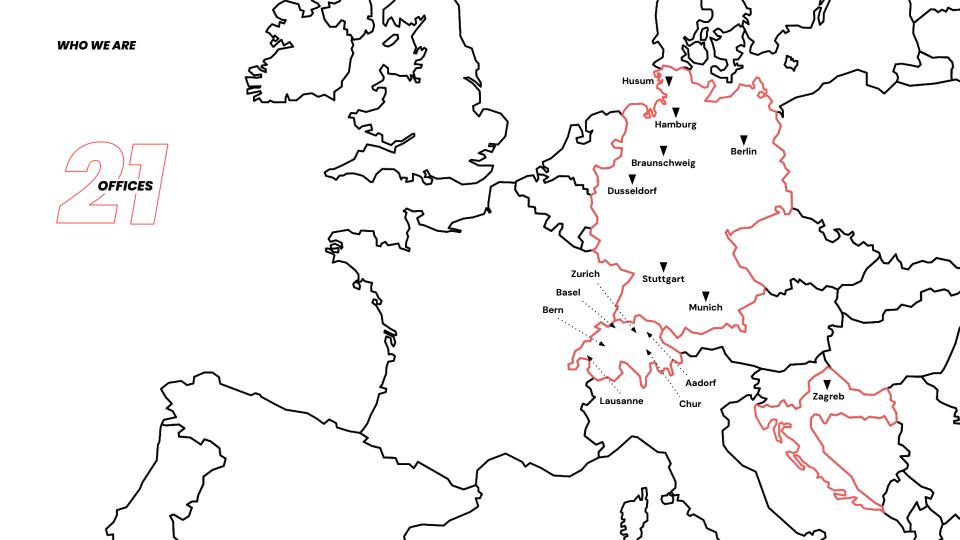






**MYTY** 







MYTY -

## We want to become the most attractive agency network in Europe.

## **TRUE SPECIALISTS**

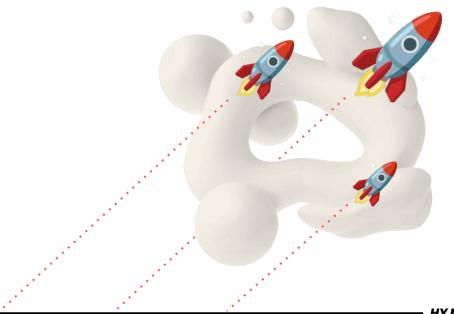
 Agencies with a clear focus and in-depth skills in what they do.

## **STRONG IDENTITIES**

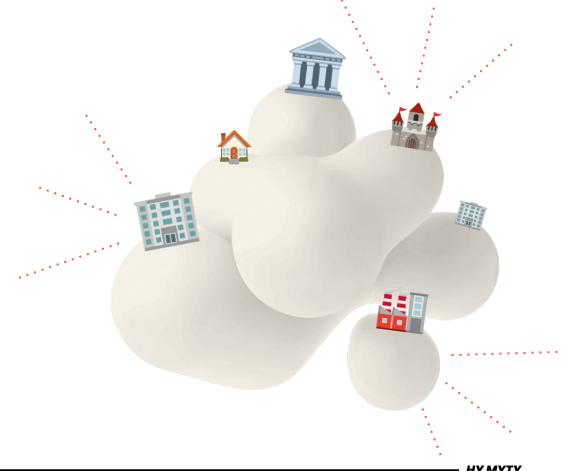
A strong positioning and an ideal ground for the required talent are the key to success.

## **COMMON GOALS**

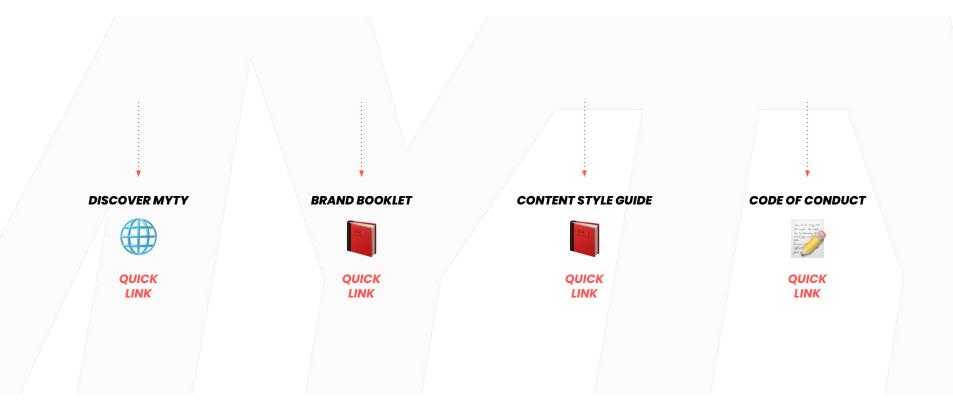
 Collaborating group wide with specialists to deliver irresistible results to our clients.



"Independent boutique agencies within an institutional framework."



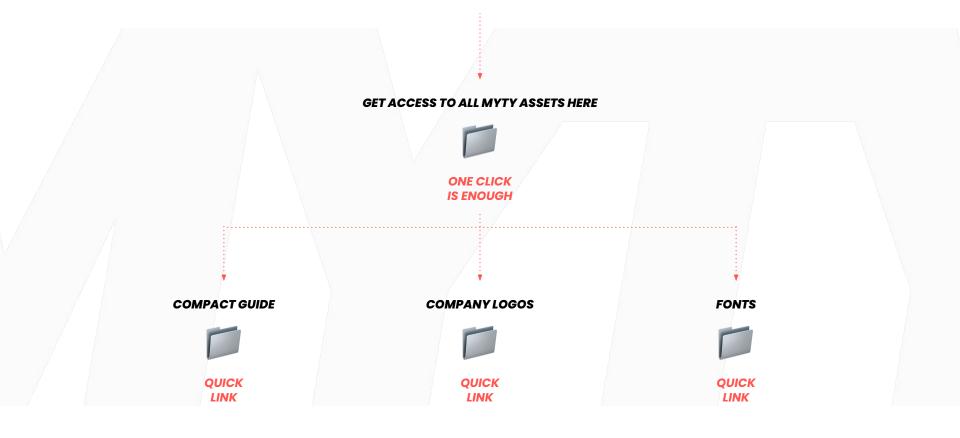
## **MYTY GUIDES**



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## **OUR BRAND**



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**HY MYTY** 

## THE FLEET

## THE FLEET

## **MYTY AGENCIES**

### **MYTY AGENCIES**



## INTEGR8

norisky

norisk Group

eCommerce

The Reach Group

Berlin, Dusseldorf

Performance Marketing

Munich

R

## **INTEGR8**

Digital Strategy Berlin

## STRICHPUNKT

### Strichpunkt

Brand Strategy & Design Stuttgart, Berlin, Hamburg



## appmotion

Digital Product Development Hamburg

## SWITZERLAND

## SIRARY

### SiR MaRY

Creative & Media Zurich

## monami

### monami

Creative Content Zurich, Chur, Berlin

## HUTTER CONSULT

### **Hutter Consult**

Social Media Aadorf

## CRK

## CRK

Communication Basel, Bern, Zurich

## **TRIO**

## Agence Trio

Campaigning & Media Lausanne

## yellow

## yellow

Branding & Communication Basel



## 404

### 404

Digital Marketing & Communication Zagreb

## SHAPE

## Shape

Digital Product Development Zagreb

## INTEGR8



Agency for planning, implementation and marketing of digital innovation projects

Focus: 360° Projects Location: Berlin Founded: 2014

As an architect for the digital space, INTEGR8 plans, organizes and manages digital projects. The team develops individual solutions that combine technology, creation and activation in a target-oriented way.



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## THE REACH GROUP (TRG)

## R



Agency for holistic campaign strategies in a paid context: affiliate, SEA/SEO, programmatic display & social

Focus: Full service Location: Berlin, Düsseldorf

Founded: 2002

For over 20 years, the specialists at TRG have been working according to the claim "good marketing is measurable." New approaches and innovative technologies are used for intelligent and user-centered output. The performance marketing experts from Berlin and Düsseldorf offer strategic and operational support in order to meet clearly defined client goals.



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Enterprise E-Commerce Agency

Focus: Technical development and marketing of omnichannel concepts

Locations: Munich and Nuremberg Founded: 2010

norisk Group is the leading OXID e-sales agency in the German-speaking region. It designs innovative omnichannel concepts and offers holistic services in the areas of e-commerce and online marketing. This includes online shop implementation and its integration into existing ERP/merchandise management systems, the automation of processes with real-time interfaces, as well as seamless payment, logistics and voucher processes right into the physical space of the point of sale, data analysis and online marketing.



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## STRICHPUNKT



One of the leading design and branding agencies in the German-speaking region

Focus: Brand, experience, culture, and business design Locations: Stuttgart, Berlin, Hamburg Founded: 1996

With 120 employees, Strichpunkt is one of the leading design and branding agencies in the German-speaking region. Founded in 1996, the specialists for brand, experience, culture, and business design work from Stuttgart, Berlin, Hamburg and Shanghai for clients such as Deutsche Post DHL Group, Audi, Otto Group, Porsche, Schwäbisch Hall, and Trumpf, as well as for Asian brands such as Weltmeister and Deli.



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## **CRK**



Agency for campaigning, public affairs, public relations, employer branding

### Focus:

Strategic consulting, conception and implementation of campaigns, creation & association management Location: Zurich (CH)
Founded: 1989

CRK is the agency for communications in Bern, Basel and Zurich. We advise companies, institutions and associations, solve problems, and create stories and designs that are seen and heard even in the increasingly digital world.



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## **HUTTER CONSULT**





Facebook & Instagram advertising pioneer and one of the leading social media marketing agencies in the German-speaking region

Focus: Social Media strategies & performance advertising Location: Aadorf (CH)
Founded: 2009

Hutter Consult is one of the leading consulting and services companies in the DACH region for the effective and sustainable use of digital communications and marketing in and with social networks, especially Facebook, Instagram, LinkedIn, Pinterest, TikTok, YouTube and Google.



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## **MONAMI**

## monami



360° Content Agency with a heart of gold and a fascination for the digital.

Focus: Creative Content Offices: Zurich, Chur, Berlin Founded: 2016

The creative content agency, headquartered in Zurich, creates content, coaches and packages ideas, develops and communicates strategies, manages channels, implements content, connects people and takes care of its clients' optimal presence in the digital world.



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## appmotion



Consulting and development studio for digital products and services.

Focus: IT, User Experience and Organizational Development Offices: Hamburg (headquarters), Braunschweig, Husum, Berlin Founded: 2011

appmotion GmbH is a multi-award-winning design and development studio for digital services and products. As strategic consultant, implementer and integrator, appmotion holistically supports companies in the digital transformation process.



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## **404** SHAPE



404 and SHAPE develop communication solutions for the digital age with top-notch talent and cutting-edge technology

Focus: full-service communications and digital agency Office: Zagreb Founded: 2014

We're a full-service communications and digital agency based in Croatia. Our award-winning team gathers experts from various fields of communication. 404 consists of two companies: 404 (agency) and Shape 404 (web & mobile development) with more than 170 employees.



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## yellow

## +

Yellow offers effective solutions in the areas of strategy, branding, advertising and communication, regardless of channels and technologies.

Focus: Strategic Creative Agency Office: Basel Founded: 2018

We're a strategically thinking creative agency with the ambition to support companies and brands on their path to success. In doing so, we take the liberty to question the status quo and always reassemble our teams with the talent appropriate to the task at hand. We also hold the status of a "Leading Swiss Agency".



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## **SIR MARY**

## Sirary



Creative and media agency

Focus: Creative concepts & media distribution Offices: Zurich, Munich Founded: 2016

The approximately 40-strong team at SiR MaRY, with offices in Zurich and Munich, has had a lasting impact on the industry with its digital-first mentality since its founding in 2016. SiR MaRY combines the highest creative standards with leading digital expertise and distribution know-how. The flexible agency model sets new standards in quality and innovation for its clients. In the annual ranking of Swiss advertising agencies, SiR MaRY earned first place in the overall ranking for the first time.



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## **AGENCE TRIO**





Bilingual full service communications agency

Focus: communications, regional and national level Office: Lausanne
Founded: 1931

Agence Trio is a bilingual full-service communications agency based in Lausanne. Founded in 1931, it is the oldest Swiss communications agency. The Trio team combines a wide range of skills in the areas of consulting, creation and activation. Trio gives brands a voice that can be heard everywhere while sensitively respecting regional characteristics. Since 1965, it has been a member of LEADING SWISS AGENCIES, one of the oldest and most important organizations in the Swiss advertising industry.



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### THE FLEET

## **ADVISORY BOARD**

### **MYTY ADVISORY BOARD**



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## **Objective:**

- A select group of seasoned professionals to support the business success and further development of MYTY's focus industries, markets and strategic initiatives
- ▶ Give outside-in perspective, share client and market insights as well as subject matter expertise relevant for MYTY
- ▶ Serve as advisors and sparring partners to the Board of Directors (Verwaltungsrat), CEO and COO as well as the Managing Partners
- ▶ Act as MYTY ambassadors in their networks and support business development organic and inorganic

## THE FLEET

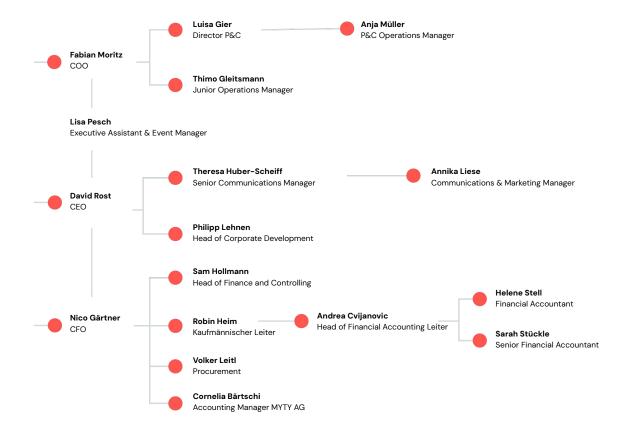
## **MYTY HOLDING**

## **OUR ROLE**

MYTY brings together and interlinks all agencies – therefore we bring relevant (new) skills and related opportunities to the network, open up new markets and close missing links of the portfolio.

MYTY focuses on non-core daily business of the agencies which brings cost and speed benefits. Within the scope of these tasks we consider ourselves as your service provider and strategic partner.

## **TEAM & ROLES**



MYTY

### **MANAGEMENT RESPONSIBILITIES**



## **CEO**

- Group Strategy (Positioning)
- M&A Strategy, Pitches & Correspondence
- Sourcing of Agency Targets
- Strategic Partnerships
- Communication & Marketing
- Partner / Stakeholder Management

## **CFO**

- Finance Strategy
- Consolidation & Reporting
- ▶ Finance Shared Service
- Procurement
- ▶ Legal & Compliance

## COO

- Business Development Strategy
- Intercompany Collaboration & Processes
- Sales & Cross-Selling Supervision
- Operational Agency Supervision
- Human Resource Shared Services
- Real Estate Management
- IT & Security

## **DEPARTMENT RESPONSIBILITIES**

## FINANCIAL SERVICES

We are continuously expanding our finance team in order to be able to support all agencies in a powerful and highly automated / professional way

## **PEOPLE & CULTURE**

- We take care of administrative professionalization and centralized talent management
- We also offer leadership development and more talent oriented services to come
- Next: centralized active sourcing and recruiting

## **PROCUREMENT**

 Through centralized purchasing, we save money and at the same time gain valuable insights from all agencies in terms of functioning technology and offerings

## **TECH & DATA**

 We take care of key aspects of technological integration such as providing a CRM framework to the group and provide an IT security concept

## **COMMUNICATIONS**

We support you in your PR needs and increase the organic reach of your output through the MYTY agency network and our own activities

## **LEGAL & COMPLIANCE**

 We take care of basically all legal matters with a larger impact – from technical structuring topics to compliance platforms, trademark related topics or even legal disputes

## THE ORGANIZATION

MYTY

## THE MYTY LANDSCAPE



MYTY Boards, Focus Groups

## **GROUP HOLDING**

Board, Management, M&A, HR, Finance, Admin & Communications Team, Board-Leads

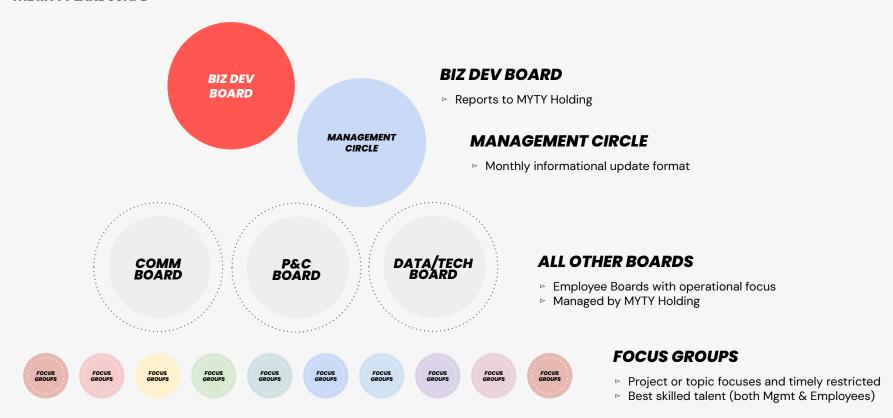
## MYTY GERMANY

MYTY Boards, Focus Groups

## MYTY CROATIA

MYTY Boards, Focus Groups

### THE MYTY LANDSCAPE



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### **MYTY BOARDS**



### **MANAGEMENT CIRCLE**

Monthly Partner Jour Fixe. General Business Update from agencies, boards & group.

Led by Fabian Moritz

Members: all MYTY partners



## **BIZDEV BOARDS**

Bi-weekly Jour Fix with one representative from each agency, to discuss new business and sales activities, client projects among agencies.

Led by Thomas Löhrer and Philipp Brune Chair: elected annually

Members: Floris Henning, Lasse Gruner-Lüders, Ivana Nikic, David Capellini, Patrick Marty, Thomas Besmer, Nikola Vrdoljak



## STRATEGY BOARD

Bi-weekly jour fixe at partner level. Responsibilities: Group culture, group structure and communication strategy/ orientation.

Led by Manuela Brunner

Members: Reto Meyer, Daniel Zuberbühler, Thomas Löhrer, Christian Elsner, Michael Rutkowksi, Thomas Hutter, Floris Henning, Lasse Gruner-Lüders



## **PEOPLE & CULTURE BOARD**

Exchange on P&C topics (e.g. new work, onboarding, training, labor law, occupational safety, talent management/recruiting); MYTY culture: Spread the MYTY Love Brand to the agencies

Led by Luisa Gier Chair: elected annually

Members: Luisa Gier, Caroline Fritz, Anja Müller, Sandra Wenger, Rita Valiukonyté, Susanne Anspach, Céline Fontana, Nicole Janssen, Maida Stupac, Pascal Rehmann, Nadine Pachoud





### **COMMUNICATION BOARD**

Monthly forum for coordination of communication activities of agencies and group.

Led by Theresa Huber-Scheiff Chair: elected annually

Members: Lena Draffehn, Floris Henning, Stefan Erdin, Martina Pintarić, Marie-Joëlle Eschmann, Michael Rutkowski, Manuel Marzorati, Martin Odenbach, Tatiana Schultze



## **DATA & TECH BOARD**

Monthly forum for the evaluation of group-wide tool solutions, IT governance "light", BCDR "light", data protection & cyber security.

Led by Volker Leitl Chair: elected annually

Members: Michael Rutkowski, Christian Elsner, Volker Leitl (Robin Heim), Wolf Kern, Roman Petersen

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## **EMPLOYER BRANDING**

## WHAT REALLY MATTERS

We're at an economic turning point where talent is a vital strategic advantage in the knowledge economy, requiring complementary competencies, experience, integrated employer marketing, and client partnerships for success.

### **GET MYTY**

We are the network for individual solutions along the talent journey: for your employer image, talent recruiting, employee integration, and employee retention.

## Our advantage?

Customized agencies depending on your individual challenges. All relevant competencies are gathered within the MYTY network, in order to successfully win the battle for talents. But MYTY is not only an umbrella for competencies. It is also a philosophy and an approach: we break down disciplinary silos and form dedicated teams for our clients.

## A-R-I-E



## WHAT MAKES THE SHORTAGE OF SKILLED WORKERS SO DANGEROUS FOR A COMPANY?

## IT GETS EXPENSIVE.

Recruitment challenges increase costs and competition, impacting company profitability.

### EMPLOYEES ARE OVERWORKED.

Understaffing strains existing employees, negatively affecting corporate culture.

### **GROWTH IS SLOWED DOWN.**

Difficulty finding skilled workers limits growth and competitiveness.

## INTEGRATION TAKES MORE TIME.

Recruiting abroad enhances diversity but requires more time for integration.

## PORTFOLIO IS RESTRICTED.

Capacity shortages restrict product and service offerings.

#### PRODUCTIVITY SUFFERS.

Lack of skilled workers hinders technological advancements and productivity.

## KNOW-HOW DRAINS OFF.

Neglecting employee retention may result in the loss of valuable know-how.

## THE BRAND BECOMES INTERCHANGEABLE.

Organizations without a clear purpose struggle to stand out in the labor market.

## MYTY: THE NETWORK FOR INDIVIDUAL SOLUTIONS ALONG THE TALENT JOURNEY

## FOR YOUR EMPLOYER IMAGE & EMPLOYEE RETENTION

The labor market is currently a supplier market. Profiling and positioning are therefore the keys to relevance and attention. Is your organization fit enough for the intense battle for talent? Every development begins with analyzing your starting point. In doing so, we can take the first step together.

### FOR YOUR TALENT RECRUITING

The acute shortage of skilled workers leads to numerous checklists and solutions used by competitors, but success depends on an integrated team with diverse expertise. To address the complexity, we focus on balancing a goal pentagon: Consistency, Focus, Channel Competence, Differentiation, and Experience.

### FOR YOUR EMPLOYEE INTEGRATION

A-R-I-E: Attract – Recruit – Integrate – Empower. These are the components of a holistic employer branding strategy, around our core: the Employer Value Proposition. They serve as inspiration, as a process, as a procedure or simply as a topic of focus in our collaboration.

# COMMITMENT

We are a net positive agency network. This means that we remove more CO₂ from the atmosphere than we emit with our work and our projects.



MYTY

We are achieving this by

collaborating with our partner

Planted, investing in UN-certified projects dedicated to clean electricity generation, and planting young forests that will benefit future generations.

25 PERCENT

Twenty-five percent plus means that we offset all unavoidable CO₂ emissions and add another 25 percent.

# Climate partner Planted

Planted, a Cologne-based startup established in 2021, focuses on recording, reducing, and offsetting CO<sub>2</sub> emissions. Their software measures our carbon footprint, and their experts assist our team in ongoing reductions. Each of our agencies has a dedicated climate officer.

# Renewable energies

In Dak Nong, Vietnam, our support enables the DakRTih hydropower plant to generate 144 MW of renewable energy, providing 636,900 MWh of clean electricity annually. This helps save over 363,000 tons of CO<sub>2</sub> yearly and is certified by TÜV Rheinland and the United Nations.

## Climate-resistant mixed forests

We partnered with Planted to reforest fallow land in Central Europe, using climate-stable tree species to promote biodiversity, clean air, balanced water systems, and consistent CO<sub>2</sub> absorption.

# **AI HUB**

Welcome to the Al era, where algorithms and machine learning drive automation, tackle complex tasks, and uncover opportunities. Al isn't just a buzzword; it's a transformative tool for your business. We're here to guide you in using Al intelligently.

With creative concepts, consulting, training, and hands-on support, we help you harness Al's potential. From idea to execution to fine-tuning, we'll navigate Al's complexities with you, delivering a competitive edge, fostering innovation, and enabling future growth.

## **OUR APPROACH**



We craft innovative AI solutions that inspire and add real value, going beyond tech as a tool to create extraordinary solutions that boost efficiency, reduce costs, and foster innovation.



We tailor Al use cases to your specific needs, developing and implementing custom solutions that unlock Al's potential, aligning concepts and tech with your objectives to provide genuine added value.



We work closely with all stakeholders, designing Al solutions that genuinely benefit your team, leveraging our industry experience to deliver practical, not just theoretical, solutions that transcend automation and content generation.

## **OUR KICKSTARTER PACKAGES**



Unlock the potential of AI with our workshops. We teach your teams how to explore, evaluate, and use relevant AI tools. Tailored content ensures your employees can seamlessly apply these technologies to their daily tasks, inspiring goal-oriented innovation.



Already have ideas and some familiarity with AI tools? We transform your concepts into practical use cases, considering technical, organizational, and team dynamics. Our approach is to develop pragmatic ideas for quick, iterative progress.

# Proof of Concept (PoC)

In a fast-paced tech landscape, long development cycles can render innovations obsolete. That's why we use a PoC approach. We test ideas, refine them based on initial results, and keep pace with rapid technical advancements. Let's get started!

# MYTWE SETNEW STANDARDS TOGETHER?